



<https://applebone.com/job/sales-manager/>

Sales manager (m/w/d)

Description

Welcome to applebone GmbH, an ambitious company in southern Germany that wants to realize its growth ambitions. We are looking for an outstanding and highly talented sales manager who not only masters his trade, but can also accompany us until the conclusion of the contract. In short, we have established our expertise in the following niche areas:

- HealthCare
- IT infrastructure
- Software development
- Project and program management
- Cloud migrations and transformations (SaaS, PaaS, IaaS)
- Requirements management and compliance

We are proud to be able to prove our competence not only in words, but also through certifications. Our certifications and accreditations include ISO9001, ISO27001:2022, ITIL®, PRINCE2®, GDPR, COBIT, and more.

Responsibilities

We are currently looking for a freelance sales manager to help us acquire orders and assist us in signing the contract. If you think you are the right person for this task, do not hesitate to contact us. Our projects are order-based, and the remuneration is attractive as soon as an order is placed. If successful, you can count on a long-term partnership with us.

Do you think you can get us these jobs? What are you waiting for?

We are looking for someone who already has existing customer relationships and can introduce and place us directly with them. With us there is no cold calling or marketing tasks. If you have experience and successes in the field of public tenders, such as in the field of MINI competitions, this corresponds exactly to our goal. If you have existing customers who fit into our portfolio and need highly qualified skills, then you are in the right place with us.

We encourage you to support us in the acquisition, sales, tendering and acquisition of customers. Take the step and join our team.

You can find out more about us and our activities on our homepage at www.applebone.de. We are open to discussions and look forward to hearing from you about how you can contribute to our success.

Qualifications

Senior IT Consultant

applebone

Employment Type

Part-time, Contractor

Duration of employment

indefinitely

Job Location

Munich / Remote, Germany

Working Hours

flexible

Date posted

9. October 2023

Valid through

15.09.2023

Bewerben Jetzt

submit

- You know about public tenders
- You have participated in several MINI competitions in the public or industrial sector and also won some successfully
- You have medium-sized or existing customers that fit our portfolio
- You have experience with contract management

Job Benefits

- Full flexibility in working hours
- Participation and development: Everyone can contribute to us and contribute to advancing topics. For your personal and professional development, we offer a wide range of training opportunities.
- Dialogical corporate culture: Our working group is characterized by mutual exchange at eye level, dynamics and flat hierarchies. A central component of our cooperation culture is personal responsibility.
- Attractive working conditions: With flexible working hours, home office (mobile working) we enable a balanced work-life balance.

Contacts

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Visit us at www.applebone.de

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